



March 24, 2020

Council Meeting of July 2, 2019
Subject: Sole Source Purchase -
Patrol/Rescue Boat

The Honorable Mayor
and
Members of the City Council

Ladies and Gentlemen:

City Council is requested to consider the sole source purchase of a 2020 Zodiac 6.5 patrol/rescue boat in the amount of \$65,500. The purchase of the boat will require a mid-year amendment to the Equipment Replacement Program in the FY 2020 budget. The General Fund has paid a rental rate into the Equipment Revolving Fund since the purchase of the current boat in 1995 in the amount of \$97,656. Therefore, funds are available for this purchase.

City staff obtained a price on a demonstration model from Reed Yacht Sales of Grand Haven, MI which is the only used boat available in the nation, therefore the purchase would be considered sole source. The purchase of a used boat will provide a savings of \$12,362 compared to the cost of a new model.

Staff is requesting the City Council authorize the sole source purchase of the 2020 Zodiac 6.5 patrol/rescue boat from Reed Yacht Sales of Grand Haven, MI at the April 7, 2020 City Council meeting and amend the FY 2020 Equipment Replacement Program budget to provide for the purchase.

Respectfully Submitted,

Mark C. Meyers,
City Administrator

MCM:JG
Attachment

Administration/City Clerk (231) 798-4391	Assessing Division (231) 799-6806	Building Division (231) 799-6801	Finance/Treasurer (231) 799-6805	Fire Prevention (231) 799-6809	Fire Department (231) 798-2255
Parks/Recreation (231) 799-6802	Planning/Zoning (231) 799-6800	Police Department (231) 733-2691	Public Works (231) 799-6803	Streets Division (231) 798-2156	Water/Sewer (231) 799-6804

RESOLUTION

WHEREAS, the FY 2020 Equipment Replacement Fund has \$97,656 available to replace the current rescue boat which was purchased in 1995 to be used by the Police and Fire Departments; and

WHEREAS, a demonstration 2020 Zodiac Pro 6.5 is available to be purchased from Reed Yacht Sales of Grand Haven, MI at a total cost of \$65,500; and

WHEREAS, the purchase of a 2020 Zodiac Pro 6.5 would require an amendment to the FY 2020 budget; and

WHEREAS, the purchase would be sole source due to the boat being the only demo model available in the nation.

NOW, THEREFORE, BE IT RESOLVED, the Norton Shores City Council authorizes the sole source purchase of a demonstration 2020 Zodiac Pro 6.5 Patrol/Rescue Boat from Reed Yacht Sales of Grand Haven, MI in the amount of \$65,500 and amends the FY 2020 Equipment Replacement Program budget to provide for the purchase.

At a regular meeting of the City Council of the City of Norton Shores, held at the Norton Shores Branch Library, 705 Seminole Road, on the 7th of April, 2020, the foregoing resolution was moved for adoption by Council Member. The motion was supported by Council Member.

Ayes:

Nays:

Resolution declared adopted/denied.

Shelly Stibitz, City Clerk



Internal Memo

March 24, 2020

TO: Mark C. Meyers, City Administrator

FROM: Jon Gale, Chief of Police

SUBJECT: Authorization to Purchase- 2020 Zodiac Patrol/Rescue Boat

City staff is requesting to replace the current rescue boat with a patrol boat. The current boat was purchased in 1995 and is long overdue for replacement. It was purchased as a dive/rescue boat without thought of using it for patrol purposes. The General Fund has paid into the Equipment Revolving Fund since 1995. The amount available for replacement is \$97,656.

After researching the appropriate boat for the needs of the Norton Shores Police and Fire Departments it was determined that a 2020 Zodiac Pro model 6.5 would meet the needs for patrol by NSPD and for emergencies by NSFD. Therefore, we met with the only local vendor for this product which is Reed Yacht Sales of Grand Haven, Mi.

The original estimate provided to the City Council during the February 25th work session for a new boat was \$88,000. Staff was able to trim down the needs and agree that the Zodiac Pro model 6.5 would meet the City's needs and is a lower price. The model 6.5 retails at \$77,862 which includes the boat, motor, and trailer. We were able to obtain a price with the vendor and receive a demo model, used, at boat shows for a price of \$65,500. To purchase this boat as a used boat would require authorization to purchase from Reed Yacht Sales as a sole source provider. According to the vendor there is not another demo Zodiac Pro 6.5 nationally available to purchase. Also, to have a custom boat made for our needs the price would be much higher and the wait for the delivery would cause an issue with the boating season needs.

The quoted price of \$65,500 is within the budgeted amount of \$97,656, but a mid-year amendment to the Equipment Replacement Program would be necessary since this item was not allocated in the FY2020 budget. City staff is requesting that the City Council authorize the sole source provider purchase of the 2020 Zodiac Pro 6.5 patrol boat at the April 7, 2020 City Council meeting.