



July 14, 2020

Council Meeting August 3, 2020  
Subject: Sole Source Purchase - Avigilon  
Intersection Cameras

The Honorable Mayor  
and  
Members of the City Council

Ladies and Gentlemen:

Pursuant to the July 28, 2020 work session presentation, City Council is requested to consider the MiDEAL state contract purchase of Avigilon cameras for five intersections, three years of connectivity, and three years of support services. The purchase of the cameras will be funded through appropriations in the FY2021 Capital Improvement Program and the Tax Increment Finance Authority (TIFA) fund.

A resolution is attached for City Council's use.

Respectfully Submitted,

Mark C. Meyers,  
City Administrator

MCM:JG  
Attachment

Administration/City Clerk (231) 798-4391	Assessing Division (231) 799-6806	Building Division (231) 799-6801	Finance/Treasurer (231) 799-6805	Fire Prevention (231) 799-6809	Fire Department (231) 798-2255
Parks/Recreation (231) 799-6802	Planning/Zoning (231) 799-6800	Police Department (231) 733-2691	Public Works (231) 799-6803	Streets Division (231) 798-2156	Water/Sewer (231) 799-6804

## RESOLUTION

WHEREAS, the Police Department is requesting the purchase of five Avigilon Intersection cameras, connectivity, and support for three years, and

WHEREAS, the camera project is available to be purchased through the MiDEAL state purchasing program at a cost of \$185,851, and

WHEREAS, the purchase of the Avigilon cameras was budgeted in the FY2021 Capital Improvement and TIFA funds, and

NOW, THEREFORE, BE IT RESOLVED, the Norton Shores City Council authorizes the sole source purchase of the Avigilon cameras for five intersections, connectivity, and support at a cost of \$185,851 from Motorola Solutions, Chicago, Illinois.

At a rescheduled meeting of the City Council of the City of Norton Shores, held remotely, on the 3rd of August, 2020, the foregoing resolution was moved for adoption by Council Member. The motion was supported by Council Member.

Ayes:

Nays:

Resolution declared adopted/denied.

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Shelly Stibitz, City Clerk



## Internal Memo

July 13, 2020

TO: Mark C. Meyers, City Administrator

FROM: Jon Gale, Chief of Police

SUBJECT: Purchase Authorization – Avigilon Intersection video cameras

As you know the Police Department has utilized in-car video for several years and added body worn cameras two years ago. The benefits of video include transparency, accountability, officer oversight and evidentiary value. I would like to expand these benefits to include strategically placed cameras at intersections to assist with solving crimes, increasing the effectiveness of traffic flow and traffic safety. Purchase for the Avigilon intersection camera project system was included in the FY-2021 Capital Improvement and Tax Incremental Finance Authority (TIFA) budgets.

The FY-2021 Capital Improvement and TIFA funds include appropriations of \$50,000 and \$136,000 respectively. The total cost of the sole source purchase through the MIDEAL program will be \$185,851. This price will include three years of remote connectivity and support services which include the follow intersections;

Sternberg / Harvey  
Grand Haven / Sternberg  
Grand Haven / Pontaluna  
Seaway /Grand Haven  
Seaway / Norton Ave.

This program has been researched for several years and Police Administration has found this system to be the best fit for our community. Many other community organizations utilize this system which will bring these organizations together under one system. The organizations who currently utilize Avigilon are: Mona Shores Schools, Muskegon Area Intermediate School District and Mercy Health.

Quick accurate video evidence is crucial in emergency and non-emergency uses. This video system could have solved many high-profile crimes experienced in the last several years. These cases may have been solved in minutes or hours instead of months and years.

Attached is the proposal from Avigilon Video Solution along with the MiDEAL sole source justification sheet for the purchase of the five intersection cameras, connectivity, and support services. Purchasing through a cooperative contract is in compliance with the City's ordinance.

I would like Lt. Marc VanderStelt to discuss this purchase at the upcoming City Council Work Session on July 28,2020.