



September 25, 2019

Council Meeting of October 1, 2019
Subject: Sole Source Radar Units Purchase

The Honorable Mayor
and
Members of the City Council

Ladies and Gentlemen:

The FY-2020 budget provides for the purchase of ten (10) radar units for Police Patrol vehicles.

Funds in the amount of \$30,000 are budgeted in the FY-2020 Equipment Replacement Fund for this purchase.

Ten (10) Decatur Genesis II Select radar units are available to be purchased from Pulse Technology Partners LLC of Brentwood, TN at a total cost of \$22,500 through a sole source purchase. Pulse Technology Partners LLC is the exclusive distributor in Michigan for Decatur electronics.

Adoption of the attached resolution will award the purchase of ten (10) Decatur Genesis II Select radar units through a sole source purchase from Pulse Technology Partners LLC of Brentwood, TN at a total cost of \$22,500.

Respectfully submitted,

Mark C. Meyers
City Administrator

GAB/sr
Attachment

| | | | | | |
|---|--------------------------------------|-------------------------------------|-------------------------------------|------------------------------------|-----------------------------------|
| Administration/City Clerk (231) 798-4391 | Assessing Division (231) 799-6806 | Building Division (231) 799-6801 | Finance/Treasurer (231) 799-6805 | Fire Prevention (231) 799-6809 | Fire Department (231) 798-2255 |
| Parks/Recreation (231) 799-6802 | Planning/Zoning (231) 799-6800 | Police Department (231) 733-2691 | Public Works (231) 799-6803 | Streets Division (231) 798-2156 | Water/Sewer (231) 799-6804 |

RESOLUTION

WHEREAS, the current budget provides for the purchase of ten (10) radar units for use by the Police Department, and

WHEREAS, ten (10) Decatur Genesis II Select radar units are available to be purchased from Pulse Technology Partners LLC of Brentwood, TN through a sole source purchase at a total cost of \$22,500, and

NOW, THEREFORE, BE IT RESOLVED, that the sole source purchase of ten (10) Decatur Genesis II Select radar units at a total cost of \$22,500 is authorized.

At a regular meeting of the City Council of the City of Norton Shores, held at the Norton Shores Branch Library, 705 Seminole Road, on the 1st day of October, 2019, the foregoing resolution was moved for adoption by Council Member. The motion was supported by Council Member.

Ayes:

Nays:

Resolution declared adopted/denied.

Shelly Stibitz, City Clerk



Internal Memo

August 30, 2019

TO: Gerald Bartoszek, Director of Public Works
FROM: Bryan DeGroot, Streets & Drainage Superintendent
RE: Purchase of Ten (10) Radar Units for Police Patrol Vehicles

The Fiscal Year 2020 Budget provides funding in the amount of \$30,000 for the replacement of ten (10) radar units for police patrol vehicles.

The current radar units are Decatur Genesis I that are approximately twenty years old. The units are starting to have maintenance issues and repair parts are becoming difficult to find. Issues include antenna connection problems along with faceplate displays burning out.

The replacement units being purchased are Decatur Genesis II Select. They can be purchased from Pulse Technology Partners LLC of Brentwood, Tennessee. Pulse Technology is the sole source distributor for Decatur Genesis radar units for the State of Michigan. Ten (10) radar units, dual antennas for each unit, and all the mounting hardware needed for installation can be purchased for \$22,500. Attached is a letter from Pulse Technology's stating they are a sole source distributor.

Decatur Genesis units have provided the police patrol officers reliability and the compatibility with other equipment installed into the police patrol cars.

Staff requests City Council to authorize the purchase of the ten (10) radar units at their meeting Tuesday, October 1st from Pulse Technology Partners at a combined cost of \$22,500.

Please contact me with any questions you may have regarding this subject.

Respectfully Submitted,

A handwritten signature in blue ink, appearing to read "Bryan DeGroot", with a long horizontal flourish extending to the right.

Bryan DeGroot
Streets & Drainage Superintendent

Attachments: sole source letter



320 Seven Springs Way
Brentwood, TN 37027



Sole Source Letter

August 8, 2019

To whom it may concern:

This letter is to provide notification that Decatur Electronics Inc. is the sole source provider of the following; Genesis II Select Radar, Genesis Handheld Directional Radar (GHD), Scout handheld radar, EZ Stat, OnSite 75 series Speed Signs, OnSite 200 series Speed Dolly, OnSite 300M and OnSite 300MX Speed Trailer Devices.

Pulse Technology Partners is the exclusive
distributor for Decatur Electronics,
for the State of Michigan.

Greg Roberts
Vice President of Sales
Pulse Technology Partners/Decatur Electronics, Inc.

55+ Years Serving Law Enforcement

Pulse Technology Partners
320 Seven Springs Way,
Brentwood, TN 37027
(800)428-4315