



March 10, 2020

Council Meeting of March 17, 2020

Subject: Sole Source Wet Well Lining Purchase

The Honorable Mayor  
and  
Members of the City Council

Ladies and Gentlemen:

Council is requested to authorize the sole source purchase from Plummer’s Environmental Services for the wet well lining at the 4781 Rood Road lift station at a cost of \$32,672. Funds in the amount of \$30,000 have been appropriated in the FY-2020 budget for this purchase. The remaining balance of \$2,672 will be paid from the Sewer Fund through a budget revision.

The attached resolution will authorize the sole source purchase from Plummer’s Environmental Services of Byron Center, MI for the wet well lining at the 4781 Rood Road lift station at a cost of \$32,672.

Respectfully submitted,

Mark C. Meyers  
City Administrator

GAB/sr  
Attachment

Administration/City Clerk (231) 798-4391	Assessing Division (231) 799-6806	Building Division (231) 799-6801	Finance/Treasurer (231) 799-6805	Fire Prevention (231) 799-6809	Fire Department (231) 798-2255
Parks/Recreation (231) 799-6802	Planning/Zoning (231) 799-6800	Police Department (231) 733-2691	Public Works (231) 799-6803	Streets Division (231) 798-2156	Water/Sewer (231) 799-6804

RESOLUTION

WHEREAS, the current budget provides funds for the wet well lining at the 4781 Rood Road lift station, and

NOW, THEREFORE, BE IT RESOLVED that the sole source purchase from Plummer's Environmental Services of Byron Center, MI for the wet well lining at the 4781 Rood Road lift station at a cost of \$32,672

At a regular meeting of the City Council of the City of Norton Shores, held at the Norton Shores Branch Library, 705 Seminole Road, on the 17<sup>th</sup> day of March, 2020, the foregoing resolution was moved for adoption by Council Member. The motion was supported by Council Member.

Ayes:

Nays:

Abstain:

Resolution declared adopted/denied.

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Shelly Stibitz, City Clerk



## Internal Memo

**To:** Jerry Bartoszek – Public Works Director

**CC:** Scott Houghtaling – Water & Sewer Supervisor

**From:** Matt Anderson – Water & Sewer Superintendent *ma*

**Date:** March 9, 2020

**Re:** Sole-Source Purchase – 4781 Rood Rd. Wet Well Lining

Last year, the City went out for bids for our sanitary sewer lift station wet well lining. The lining has eliminated corrosion caused by hydrogen sulfide and has stopped the ground water infiltration through the joints of the structure. At that time, the City specified Raven 405 epoxy coating. The City still currently specifies the Raven 405 coating because of our past experiences with the product and its durability. From the submitted bids last year, I have found that Plummer's Environmental Services of Byron Center, MI is the only certified applicator in Michigan (please see attached letter). Not only are they the only certified applicator, but they were also the lowest bid last year, as well as, the only contractor that bid the specified epoxy coating. The other contractor that bid last year's project, D.V.M. Utilities, Inc. of Sterling Heights, MI, bid a Sherwin Williams product that I researched and found it to have less tensile, compressive and flexural strengths as well as a lower hardness score. Their bid for the project came in at almost 4-times higher than cost of the Plummer's bid. For these reasons it is my recommendation to continue our lining program as a sole-source bid.

The City recently received a price from Plummer's Environmental Services to have the wet well at the 4781 Rood Rd. lift station lined for the amount of \$32,672. Funds for this project have been allocated in the FY 2020 budget in the amount of \$30,000. The remaining balance of \$2,672 will be paid from the Sewer Maintenance budget.

It is my recommendation that the City Council award the sole-source purchase to Plummer's Environmental Services in the amount of \$32,672. If you have any questions regarding this request or project, please don't hesitate to ask.

Attachment – Raven Lining System Certified Applicator



Plummer's Environmental Services  
10075 Sedroc Industrial Drive  
Byron Center, MI 49315

Sub: Raven Lining Systems Certifies Applicator.

Dave,

This letter shall serve as notification that Plummer's Environmental is currently Raven Lining Systems sole factory trained certified applicator in the state of Michigan. While Raven Lining Systems attempts to expand market segments and gain market share. We must assure our position is not weakened by lack of coverage. Any additional coverage in the future will provide quality of service and assure competitively priced projects. That said we will and do at times seek and add qualifies and experienced Certified Applicators in various portions of market areas.

Please feel free to contact me with questions.

*Pete Tortorici*

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